

WSI

Oak Ridge



Lee Brooks

Senior Vice President and General Manager

WSI Oak Ridge

July 10, 2012

Prime Contractors Leadership Panel:

Reaffirming Support for Small Business



PAI

***Committed to excellence in
customer service through unity,
shared dedication and integrity.***

Our Customers



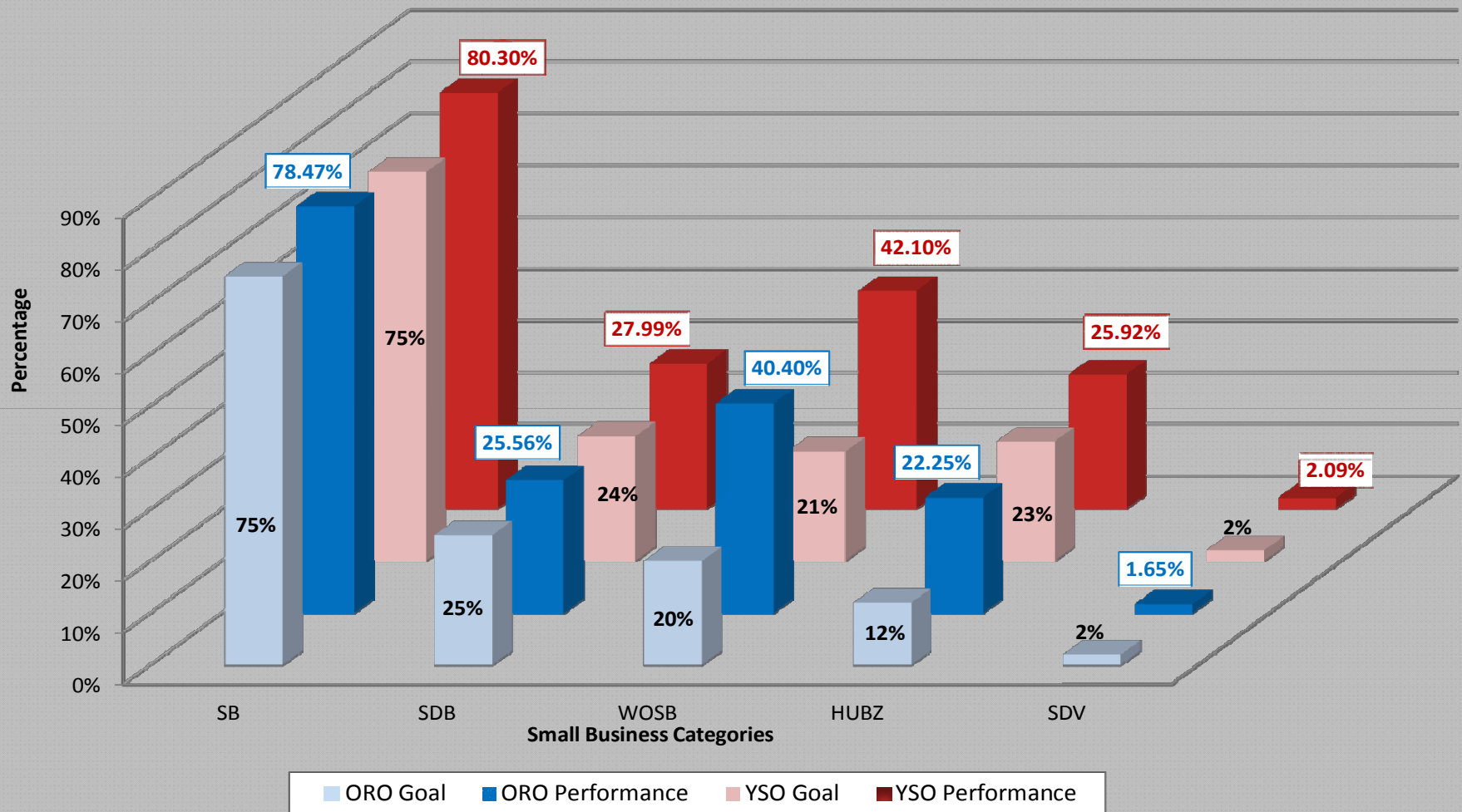
Reporting Period Thru 5/31/2012

Small and Large Business Grand Total \$128,780,762

	YSO Contract	ORO Contract	Overhead	Total
<i>Small Business</i>	\$45,310,025	\$11,485,854	\$46,022,038	\$102,817,917
<i>Large Business</i>	\$16,178,376	\$5,717,745	\$4,066,723	\$25, 962,844
<i>Total</i>	\$61,488,401	\$17,203,599	\$50,088,762	\$128, 780,762
<i>SDB</i>	\$26,577,404	\$8,047,947	\$636,071	\$35,261 ,422
<i>WOSB</i>	\$29,792,200	\$8,367,041	\$15,51 3,845	\$53,673,085
<i>HBCU</i>	\$0	\$0	\$0	\$0
<i>HUBZ</i>	\$24,800,521	\$7,074,077	\$319,092	\$32, 193,690
<i>VOSB</i>	\$1,879,777	\$533,574	\$543,088	\$2, 956,440
<i>SDV</i>	\$1,665,649	\$379,723	\$504,675	\$2, 550,048



Small Business Subcontracting Performance June 2007 - May 2012



Summary

- Over the past 12 years in Oak Ridge, WSI Oak Ridge has been dedicated to maximizing Small Business subcontracting
- The use of integrated subcontractors is a novel business proposition which has been highly successful for both WSI and its small business partners
- We will continue to use small business subcontracting as a means to help small businesses grow and prosper.